

# About KDT

We Think Differently ~ To take a world from as-is to could-be, it takes more than just capital. We provide our founders with an expansive network of 130,000+ employees in 60+ countries across dozens of industries to accelerate their growth and positively impact society.

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DEMONSTRATION ONLY

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## Koch Disruptive Technologies (KDT)

### Description:

KDT is a unique investment firm partnering with principled entrepreneurs who are building transformative companies that are changing the world.

### Stakeholder(s):

#### Founders

#### KDT Team :

*We are a team of passionate founders and executives committed to serving entrepreneurs who are building disruptive and transformative companies.*

**CHASE KOCH**

**BRETT CHUGG**

**ELI GRONER**

**JASON ILLIAN**

**BYRON KNIGHT**

**BILL BENDER**

**CELESTE DAUNER**

**NAVIN MAHARAJ**

**ANNANT PATEL**

**SPENCER CHAMPLIN**

**KEATON GOEDERT**

**EMERSON JAMES**

**SIERRA WHITMORE**

#### Koch Labs :

*Koch Labs is the strategic framework that connects our portfolio entrepreneurs to our diverse ecosystem of subject matter experts, businesses, and capabilities across Koch Industries and around the world. Whether it's human resources, logistics, public sector, manufacturing, or one of our other world class capabilities, our partners get access to a global network of experts who can help accelerate innovation, grow companies, and manage risk. It's unique to KDT and it's rocket fuel for our partners!*

### Vision

To be the preferred partner in accelerating the value of entrepreneurs' disruptive companies and the transformation of Koch Industries.

### Mission

To empower founders to create a could-be world.

### Values

**Flexibility:** Stage Agnostic ~ We have the flexibility and long-term thinking to invest anywhere in the life cycle of a company, from seed to late-stage growth.

### Long-Term Thinking

**Open Mindedness:** Industry Agnostic ~ We have no box. We can invest across various industries anywhere in the world. Some of our investments will be ancillary to Koch's core businesses and some will be in completely new industries.

**Merit:** Situationally Focused ~ We review each opportunity on individual merit and timing, not concerning ourselves with popular themes or concentration limits.

### Timing

**Investment:** INVESTMENT CRITERIA:

**Entrepreneurship:** Principled Entrepreneurship ~ Leadership with aligned vision, values and complementary capabilities.

**Disruption:** Potential to significantly disrupt current market solutions or market alternatives.

**Mutuality:** Mutual Benefit ~ Strategic engagement where KDT can help a company accelerate even beyond the capital infusion.

**Change:** High Potential ~ Potential to create a world-changing platform where people think, act, or behave differently.

## 1. Creative Destruction

*Promote creative destruction*

CREATIVE DESTRUCTION ~ KDT embraces disruption by promoting creative destruction — the continuous process of iterating, improving and destroying current business models and platforms, EVEN OUR OWN. We partner with emerging high-growth companies that are committed to doing the same.

### 1.1. Business Models & Platforms

*Iterate, improve and destroy current business models and platforms*

### 1.2. Partnerships

*Partner with emerging high-growth companies*

**Stakeholder(s):**

**Emerging High-Growth Companies**

## 2. Society

*Improve society dramatically*

MUTUAL BENEFIT ~ In each of our investments, we look for aligned vision and values as well as complementary capabilities. We can then leverage our massive network of companies and partners to help any young company grow exponentially. By aligning incentives, the company has a greater impact, Koch learns new business models and technologies, and society improves dramatically—a mutual benefit scenario for all.

### 2.1. Vision, Values & Capabilities

*Aligned vision and values as well as complementary capabilities*

### 2.2. Network

*Leverage our massive network of companies and partners to help any young company grow exponentially*

**Stakeholder(s):**

**Young Companies**

### 3. Investment

*Take a long-term, contrarian approach to investing*

LONG-TERM THINKING ~ By taking a long-term, contrarian approach to investing, we free our partners to create new capabilities and disrupt large industries. We are not bound by fund cycles or predetermined exit strategies. We are focused on helping our companies create the most impactful and profitable scenario possible, and we remain committed to navigating all the unpredictable situations with them.

#### 3.1. Capabilities & Disruption

*Free our partners to create new capabilities and disrupt large industries*

#### 3.2. Impact & Profit

*Create impactful and profitable scenarios*

### Administrative Information

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